

Price List Newspapers & Magazines

# **Basic Licence**

This price list should be read in conjunction with the Business Licence Application Form and Terms & Conditions.

### Newspaper Titles

You can find the complete list of all newspapers, magazines, specialist, and foreign titles on www. nlamediaaccess.com/title-search

For non-UK licensees – payment to be made in pounds sterling at the exchange rates applicable on date of payment.

The Basic Licence gives all organisations permission to make Occasional\* copies from all national and five regional newspapers.

Occasional copying includes:- photocopying and printing of articles, and/or scanning and emailing the article to a colleague on an occasional basis.

Organisations that require cover for greater than five regional titles can select from a range of titles, shown in the table below. To determine your organisation's Basic licence fee, please select your headcount and/or turnover, from the first 2 rows of the fee table. Then choose the number of regional titles from the first column. Finally, read across to find the fee payable which is the lowest of headcount or turnover.

#### Specialist / Foreign Titles

In addition to UK newspaper cover (shown in the "Newspapers" table on the right) specialist and foreign titles may be added. Details of the tariff for these can be found at www.nlamediaaccess.

#### Magazine Titles

In addition to newspapers, organisations can add magazine titles to their Basic licence in the same way. The fees are shown in the "Magazines" table to the right.

#### **Premium Magazines**

You can also elect to add premium magazines. Please contact us for further details of how premium title cover is charged.

\* Refer to the definition of Occasional in the terms and conditions

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Total Staff:	1 - 5	6 - 25	26 - 50	51 - 100	101 - 500	501 - 1,000	1,001 - 5,000	5,001 - 10,000	10,001 - 25,000	25,001 - 50,000	50,001 - 75,000	75,001 - 125,000	125,001 - 200,000	200,000
Turnover:	< £250k	£250k - £500k	£500k - £2m	£2m - £5m	£5m - £10m	£10m - £25m	£25m - £50m	£50m - £100m	£100m - £250m	£250m - £500m	£500m - £1bn	£1bn - £1.5bn	£1.5bn - £2bn	£2bn +
Basic Licence fee	£219	£325	£395	£555	£734	£1,218	£1,819	£2,464	£3,598	£4,785	£6,078	£7,290	£8,607	£9,952
10	£230	£338	£409	£579	£761	£1,265	£1,890	£2,565	£3,739	£4,980	£6,325	£7,579	£8,948	£10,356
20	£249	£370	£447	£634	£837	£1,391	£2,081	£2,818	£4,115	£5,472	£6,951	£8,334	£9,839	£11,382
30	£282	£420	£509	£719	£950	£1,580	£2,364	£3,209	£4,679	£6,229	£7,914	£9,485	£11,195	£12,954
50	£349	£514	£629	£883	£1,173	£1,952	£2,918	£3,959	£5,774	£7,686	£9,764	£11,700	£13,814	£15,987
100	£434	£639	£786	£1,104	£1,463	£2,444	£3,650	£4,955	£7,233	£9,623	£12,225	£14,649	£17,296	£20,015
150	£549	£809	£992	£1,396	£1,847	£3,091	£4,615	£6,266	£9,143	£12,172	£15,458	£18,528	£21,872	£25,312
200	£607	£895	£1,102	£1,547	£2,052	£3,429	£5,119	£6,949	£10,139	£13,504	£17,140	£20,542	£24,261	£28,070
500	£779	£1,147	£1,413	£1,982	£2,630	£4,400	£6,572	£8,922	£13,020	£17,340	£22,009	£26,379	£31,150	£36,044
501+	£1,918	£2,820	£3,482	£4,880	£6,486	£10,868	£16,224	£22,030	£32,149	£42,820	£54,341	£65,130	£76,926	£89,001

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Total Staff:	1 - 5	6 - 25	26 - 50	51 - 100	101 - 500	501 - 1,000	1,001 - 5,000	5,001 - 10,000	10,001 - 25,000	25,001 - 50,000	50,001 - 75,000	75,001 - 125,000	125,001 - 200,000	200,000
Turnover:	< £250k	£250k - £500k	£500k - £2m	£2m - £5m	£5m - £10m	£10m - £25m	£25m - £50m	£50m - £100m	£100m - £250m	£250m - £500m	£500m - £1bn	£1bn - £1.5bn	£1.5bn - £2bn	£2bn +
+5 Magazine Titles	£22	£33	£38	£51	£67	£110	£160	£212	£312	£415	£523	£630	£748	£857
10	£33	£46	£52	£75	£94	£157	£231	£313	£453	£610	£770	£919	£1,089	£1,261
20	£52	£78	£90	£130	£170	£283	£422	£566	£829	£1,102	£1,396	£1,674	£1,980	£2,287
30	£85	£128	£152	£215	£283	£472	£705	£957	£1,393	£1,859	£2,359	£2,825	£3,336	£3,859
50	£152	£222	£272	£379	£506	£844	£1,259	£1,707	£2,488	£3,316	£4,209	£5,040	£5,955	£6,892
100	£237	£347	£429	£600	£796	£1,336	£1,991	£2,703	£3,947	£5,253	£6,670	£7,989	£9,437	£10,920
150	£352	£517	£635	£892	£1,180	£1,983	£2,956	£4,014	£5,857	£7,802	£9,903	£11,868	£14,013	£16,217
200	£410	£603	£745	£1,043	£1,385	£2,321	£3,460	£4,697	£6,853	£9,134	£11,585	£13,882	£16,402	£18,975
500	£582	£855	£1,056	£1,478	£1,963	£3,292	£4,913	£6,670	£9,734	£12,970	£16,454	£19,719	£23,291	£26,949
501+	£1,721	£2,528	£3,125	£4,376	£5,819	£9,760	£14,565	£19,778	£28,863	£38,450	£48,786	£58,470	£69,067	£79,906

Worked example

An organisation with 25 staff and a turnover of £7m would pay a basic licence fee of £325 per annum.

If 10 regional newspapers are needed, the fee is £338 per annum.

If 20 magazine titles are also required, the fee is £338+£78 = £416 per annum.

# Need to do more with the content?

If you want to circulate content more widely and more frequently, such as daily press alerts, within your organisation, you can supplement the basic level of copyright cover by adding 'Frequent'\* copying to the licence.

Whether this is done in-house or you receive and distribute content which you get from a third party such as a media monitoring or public relations agency, you would need one of the licence additions.

The frequent paper and/or digital fees are in addition to the basic licence fee and include cover for (but not limited to):

#### **Frequent Paper Copying**

- Photocopying or printing a set number of copies of each article you use
- Frequently photocopying or printing out articles which you receive from a third party

#### **Frequent Digital Copying**

- Scanning and emailing articles to your staff
- Placing articles on an intranet or shared drive for your staff to view
- Allowing your staff to access articles via your media monitoring service
- Emailing articles, which you receive from your PR agency, within your organisation

There are three digital options available:

**The Variable Option**, suitable for the majority of organisations, is calculated on a price per copy basis.

The **Fixed** and **Universal Options** are suitable for organisations wanting to undertake higher volumes of digital copying. Please see overleaf for more details on these two options.



#### Worked example

#### Frequent Paper Fee

If an organisation photocopies five articles to five staff over a two week period:

5 articles x 5 copies x 26 x 5.6p = £36.40, in addition to the basic licence fee.

#### Frequent Digital Variable Fee

The variable option is calculated in the same way. So if 25 newspaper articles were emailed to 10 staff over a two week period:

25 newspapers articles x 10 staff x 26 x 13.6p = £884 per year, in addition to the basic licence fee.

And if 10 magazine articles were emailed to 5 staff over a two week period:

10 magazine articles x 5 staff x 26 x 113.6p = £176.80, in addition to the basic licence fee.

# Frequent Paper Fees

Photocopied articles are priced in pence per copy.

The frequent fee is calculated by multiplying the annual volume of copies by the price per copy.

Category	Price per Copy
UK National & Regional Newspapers	5.6p
Specialist & Foreign Newspapers	11.2p
Magazines	5.6p
Premium Magazines	11.2p

# Frequent Digital Fees Variable Option

Digital articles are priced in pence per copy.

The Digital Variable fee is calculated by multiplying the annual volume of digital copies by the price per copy.

Category	Price per Copy		
Newspapers & Magazines	13.6p		
Premium Magazines & Foreign Newspapers	27.2p		

Please note: a Minimum fee applies to both the newspaper (£809) and magazine (£109) variable tariff. Newspaper and magazine clippings volumes are separate and cannot be combined.

<sup>\*</sup> Refer to the definition of 'Frequent' in the terms and conditions

# Frequent Digital Fixed Option Fees - Newspapers

If your organisation subscribes to a media monitoring service and/or wants to share clippings with a select number of staff then the Fixed tariff is available for those organisations wishing to control costs and manage circulation.

To determine your organisation's Fixed fee, select the number of staff permitted to receive content (permitted users) in the top row of the table to the right, and your staff headcount in the left hand column. Please note that this tariff has a volume limit of 500,000 copies.

Frequent Digital
Fixed Option Fees - Magazines

The Fixed option for magazines is calculated in the same way as the Fixed option for newspapers.

Please note that this option has a copy volume of limit of 65,000.

Permitted Users	1	2-3	4-5	6-8	9-15	16-20	21-30	31-50	51-100	101-250	251-1,000	1,001-2,500	2,501-10,000
1-5	£809	£809	£809										
6-25	£809	£852	£1,362	£1,905	£2,664	£3,605	£4,546						
26-50	£966	£1,450	£2,317	£3,241	£4,537	£6,139	£7,739	£11,630					
51-100	£1,305	£1,953	£3,127	£4,376	£6,126	£8,293	£10,457	£15,707	£19,736				
101-500	£1,648	£2,467	£3,947	£5,524	£7,732	£10,463	£13,194	£19,826	£24,905	£34,413	£46,481		
501-1,000	£1,984	£2,973	£4,757	£6,660	£9,321	£12,619	£15,911	£23,902	£30,032	£41,498	£56,047		
1,001-5,000	£2,323	£3,486	£5,575	£7,804	£10,927	£14,788	£18,649	£28,018	£35,205	£48,645	£65,700	£92,764	£137,018
5,001-10,000	£2,662	£3,993	£6,387	£8,940	£12,514	£16,943	£21,364	£32,099	£40,332	£55,730	£75,265	£106,277	£156,978
10,001-25,000	£3,003	£4,504	£7,205	£10,086	£14,122	£19,116	£24,104	£36,214	£45,504	£62,871	£84,915	£119,901	£177,035
25,001-50,000	£3,344	£5,014	£8,016	£11,225	£15,712	£21,267	£26,818	£40,293	£50,628	£69,958	£94,484	£133,412	£197,060
50,001-75,000	£3,684	£5,525	£8,838	£12,371	£17,318	£23,441	£29,558	£44,407	£55,797	£77,100	£104,133	£147,035	£217,186
75,001-125,000	£4,022	£6,033	£9,650	£13,506	£18,907	£25,591	£32,275	£48,488	£60,924	£84,187	£113,702	£160,545	£237,143
125,001-200,000	£4,360	£6,540	£10,459	£14,642	£20,499	£27,748	£34,991	£52,573	£66,053	£91,272	£123,273	£174,060	£257,099
200,001+	£4,702	£7,053	£11,279	£15,790	£22,103	£29,920	£37,734	£56,684	£71,223	£98,414	£132,920	£187,684	£277,226

Worked example

An organisation with 10 permitted users and 100 staff would pay £6,126 in addition to their other licence fees.

Permitted Users	1	2-3	4-5	6-8	9-15	16-20	21-30	31-50	51-100	101-250	251-1,000	1,001-2,500	2,501-10,000
1-5	£109	£109	£109										
6-25	£109	£114	£180	£252	£348	£471	£593						
26-50	£129	£191	£303	£425	£592	£800	£1,008	£1,515					
51-100	£172	£258	£410	£572	£798	£1,081	£1,363	£2,045	£2,569				
101-500	£218	£323	£517	£720	£1,007	£1,364	£1,717	£2,580	£3,241	£4,476	£6,046		
501-1,000	£261	£390	£621	£869	£1,214	£1,643	£2,071	£3,110	£3,907	£5,397	£7,289		
1,001-5,000	£305	£456	£728	£1,018	£1,424	£1,925	£2,427	£3,644	£4,580	£6,326	£8,544	£12,061	£17,815
5,001-10,000	£349	£522	£834	£1,166	£1,630	£2,204	£2,780	£4,175	£5,245	£7,247	£9,787	£13,819	£20,410
10,001-25,000	£395	£588	£939	£1,314	£1,839	£2,488	£3,138	£4,711	£5,919	£8,176	£11,042	£15,589	£23,016
25,001-50,000	£438	£654	£1,044	£1,461	£2,046	£2,767	£3,490	£5,241	£6,584	£9,096	£12,285	£17,346	£25,620
50,001-75,000	£481	£720	£1,151	£1,611	£2,254	£3,051	£3,845	£5,775	£7,256	£10,026	£13,541	£19,117	£28,238
75,001-125,000	£525	£788	£1,259	£1,759	£2,461	£3,330	£4,199	£6,305	£7,923	£10,947	£14,783	£20,874	£30,832
125,001-200,000	£570	£853	£1,364	£1,907	£2,669	£3,609	£4,551	£6,836	£8,589	£11,868	£16,029	£22,630	£33,425
200,001+	£613	£920	£1,469	£2,055	£2,876	£3,891	£4,907	£7,371	£9,263	£12,795	£17,282	£24,401	£36,041

Worked example

An organisation with 10 permitted users and 100 staff would pay £798 in addition to their other licence fees.

# Frequent Digital Fees Universal Option

The universal option is designed to allow unlimited access to newspaper and magazine content for all staff. The universal fee is based on the total number of staff within an organisation.

Newspapers			
Total Staff	Fee	No. of staff	Fee per employee
10	£3,312	10	£331.20
25	£6,367	15	£203.67
100	£14,304	75	£105.83
250	£18,210	150	£26.04
500	£22,782	250	£18.29
2,500	£37,244	2000	£7.23
5,000	£46,466	2500	£3.69
10,000	£58,763	5000	£2.46
25,000	£74,843	15000	£1.07
50,000	£88,506	25000	£0.55
100,000	£94,287	50000	£0.12
100,000+	£94,287	thereafter	£0.12

If your total staff number is different from those indicated in the 'Total Staff' column, calculate the fee payable by:

- matching your current staff number to the closest figure on the 'Total Staff' column; and
- multiplying the number of remaining staff by the 'Fee Per Individual Staff' figure in the next line down

#### Worked example

#### **Newspapers**

An organisation with 100 staff would pay £14,304 per annum in addition to other licence fees.

An organisation with 110 staff would pay £14,304 plus (£26.04\*10 staff) = £14.564.40 per annum in addition to other licence fees

The universal option for both newspapers and magazines is applicable to licensees who digitally copy up to 20 newspaper articles a day and 3 magazine articles a day. For licensees copying more than these limits per day the following multipliers will be applied to the final fee.

Multiplier	Newspapers	Magazines
1	20	3
1.4	40	5
1.7	60	8
2.1	80	10
2.35	100	13
2.75	150	20
3.1	200	26
3.81	300	39
4.18	400	52
4.5	500	65

### External copying

This pricing guide only applies to any coping undertaken within your organisation.

Should you need to provide any licensable content to organisations externally please contact NLA for advice.

### Magazines

Total Staff	Fee	No. of staff	Fee per employee
10	£449	10	£44.90
25	£869	15	£28.00
100	£1,944	75	£13.64
250	£2,480	150	£3.57
500	£3,100	250	£2.36
2,500	£5,559	2000	£1.17
5,000	£7,109	2500	£0.59
10,000	£8,791	5000	£0.32
25,000	£12,259	15000	£0.22
50,000	£15,150	25000	£0.11
100,000	£18,303	50000	£0.06
100,000+	£18,303	thereafter	£0.06

#### Worked example

#### Magazines

An organisation with 100 staff would pay £1,944 per annum in addition to other licence fees.

An organisation with 110 staff would pay £1,944 plus (£3.57\*10 staff) = £1,979.70 per annum in addition to other licence fees.

### Indemnity - protection against previously unlicensed copying

NLA can cover you for historic unlicensed copying in the form of an indemnity. This legitimises earlier activity and is calculated using the current Price List.

To confirm the indemnity fee payable, please advise NLA of the date on which your organisation's copying commenced (noting that indemnity fees are subject to a maximum duration of six years in accordance with the Limitation Act 1980\*).

If your organisation's copying habits or licence coverage details have changed over the applicable time, please provide further information regarding such variation, as this may increase or decrease the fees quoted.

## **Extended Access**

### Retain access to content for up to 365 days

Under our standard Terms and Conditions, Licensees cannot create a library or archive of NLA represented content, whether this is sourced independently, or provided to you by a Media Monitoring Organisation (MMO). MMO supplied content in particular is only accessible for 28 days after it is made available to you.

If you prefer to hold on to content for longer, or to access your MMO supplied content beyond the 28 day period, then you may like the "Extended Access" option. Extended Access gives you permission to access content for up to 365 days.

Cost: Extended Access is optional, and is priced at 10% of your overall licence cost (excluding indemnity fees)

#### Worked example

An organisation with 101-500 staff copying from 100 newspaper and 50 magazine titles may have a total fee as outlined below, of £2,887 per year. Extended Access fee is therefore £288.70.

Basic licence fee + 100 regional titles	£1,463.00
50 magazine titles	£506.00
Digital newspaper variable fee	£809.00
Digital magazine variable fee	£109.00
Total	£2,887.00
Extended Access fee	£288.70
Total Licence fee	£3,175.70

## Indefinite Access

# Users with Indefinite Access can continue to view content with no time limit, from the day it is published

Under our standard Terms and Conditions, Licensees cannot create a library or archive of NLA represented content, whether this is sourced independently, or provided to you by a Media Monitoring Organisation (MMO). MMO supplied content in particular is only accessible for **28 days** after it is made available to you.

If you prefer to hold on to content for longer, or to access your MMO supplied content beyond the 28 day period, then you may like the "Indefinite Access" option. Indefinite Access gives you permission to access content with no time limit, from the day it is published.

Cost: Indefinite Access is optional, and is priced at 30% of your overall licence cost (excluding indemnity fees)

#### Worked example

An organisation with 101-500 staff copying from 100 newspaper and 50 magazine titles may have a total fee as outlined below, of £2,887 per vear. Extended Access fee is therefore £288.70.

Basic licence fee + 100 regional titles	£1,463.00
50 magazine titles	£506.00
Digital newspaper variable fee	£809.00
Digital magazine variable fee	£109.00
Total	£2,887.00
Indefinite Access fee	£866.10
Total Licence fee	£3,753.10