

## NLA Web Database Licence Fee Tariff 2017

Rates to apply from **April 1<sup>st</sup> 2017** unless and until amended pursuant to the terms of the relevant Web Database Licence ('WDL'). All prices exclude VAT, which is payable in addition where applicable.

Capitalised terms have the meanings given to them in the WDL unless otherwise stated.

### 1. **WEB DATABASE LICENCE - NEWSPAPERS**

The Licence Fees for the Newspaper WDL (see [here](#) for list of websites covered) are as follows:

- a. The Licence Fee shall be based on the number of Clients to whom the Licensee is providing the Licensed Services as follows:

<b>Clients</b>	<b>Licence Fee (per annum)</b>
<i>Up to 20</i>	<i>£2,832</i>
<i>21 to 50</i>	<i>£5,892</i>
<i>51 to 100</i>	<i>£8,952</i>
<i>101 to 150</i>	<i>£12,024</i>
<i>151 to 250</i>	<i>£15,084</i>
<i>251 to 750</i>	<i>£18,156</i>
<i>751 to 1250</i>	<i>£21,216</i>
<i>1251 to 1750</i>	<i>£24,288</i>
<i>1751 to 2250</i>	<i>£27,348</i>
<i>2251 to 2750</i>	<i>£30,420</i>
<i>2751 to 3250</i>	<i>£33,480</i>
<i>3251 to 3750</i>	<i>£36,552</i>
<i>3751 to 4250</i>	<i>£39,612</i>
<i>4251 to 4750</i>	<i>£42,684</i>

- b. The Licence Fee will be reduced in the event of certain reductions in the number of websites covered by the Newspaper WDL. For the purpose of these reductions, 60% of the Licence Fee is nominally attributable to the "National Websites" and the remaining 40% is nominally attributable to the "Regional Websites".

### **National Websites**

The National Websites included in Publisher Content as at the date of this agreement are made up of the following 6 "National Sets":

1. <http://observer.guardian.co.uk>  
[www.guardian.co.uk](http://www.guardian.co.uk)
2. [www.telegraph.co.uk](http://www.telegraph.co.uk)
3. [www.independent.co.uk](http://www.independent.co.uk)
4. [www.dailymail.co.uk](http://www.dailymail.co.uk)  
[www.mailonsunday.co.uk](http://www.mailonsunday.co.uk)
5. [www.dailystar.co.uk](http://www.dailystar.co.uk)  
[www.express.co.uk](http://www.express.co.uk)
6. [www.mirror.co.uk](http://www.mirror.co.uk)  
[www.people.co.uk](http://www.people.co.uk)

The Licence Fee shall be reduced by 10% for each National Set that is removed from Publisher Content during the term of this agreement.

**Regional Websites**

If the number of Regional Websites falls below a total of 500 then the Licence Fee shall be reduced in accordance with the following table:

<b>Number of Regional Websites Included in Publisher Content</b>	<b>Licence Fee Reduction (%)</b>
0-99	40%
100-199	32%
200-299	24%
300-399	16%
400-499	8%

- c. Where the Licence Fee has been reduced under paragraph 1(b) above, the Licensee shall be entitled to a refund equivalent to the amount of that reduction on a pro-rata monthly basis for the remainder of the Year.
- d. If the number of publisher websites comprising the Publisher Content as at 1 April 2017 reduces by 50% then the Licensee shall have the right to terminate the Newspaper WDL on 1 (one) month's written notice to NLA in accordance with the provisions set out in the WDL.

**2. WEB DATABASE LICENCE – MAGAZINES**

The Licence Fees for the Magazine Web Database Licence (see [here](#) for list of websites covered) are as follows:

- a. The Licence Fee shall be based on the number of Clients to whom the Licensee is providing the Licensed Services as follows:

<b>Clients</b>	<b>Licence Fee (per annum)</b>
<i>Up to 20</i>	<i>£384</i>
<i>21 to 50</i>	<i>£780</i>
<i>51 to 100</i>	<i>£1,176</i>
<i>101 to 150</i>	<i>£1,572</i>
<i>151 to 250</i>	<i>£1,968</i>
<i>251 to 750</i>	<i>£2,376</i>
<i>751 to 1250</i>	<i>£2,760</i>
<i>1251 to 1750</i>	<i>£3,168</i>
<i>1751 to 2250</i>	<i>£3,564</i>
<i>2251 to 2750</i>	<i>£4,092</i>
<i>2751 to 3250</i>	<i>£4,356</i>
<i>3251 to 3750</i>	<i>£4,764</i>
<i>3751 to 4250</i>	<i>£5,160</i>

- b. The Licence Fee will be reduced in the event of certain reductions in the number of Magazine Websites covered by the Magazine WDL as follows:

Number of Magazine Websites Included in Publisher Content	Licence Fee Reduction (%)
0-99	40%
100-199	32%
200-299	24%
300-399	16%
400-499	8%

- c. Where the Licence Fee has been reduced under paragraph 2(b) above, the Licensee shall be entitled to a refund equivalent to the amount of that reduction on a *pro-rata* monthly basis for the remainder of the Year.
- d. If the number of Magazine Websites comprising the Publisher Content as at 1 April 2017 reduces by 50% then the Licensee shall have the right to terminate the Magazine WDL on 1 (one) month's written notice to NLA in accordance with the provisions set out in the Magazine WDL.

### 3. SERVICE FEES (NEWSPAPER AND MAGAZINE WDL)

Where the Licensee has elected to pay for the first Link sent to the first Permitted User at each End User the fees are as follows:

- a. For Links and Text Extracts from National and Regional Websites and non-premium Magazine Websites
  - 6.5 pence for the first Link sent to the first Permitted User at a Client or a prospective Client (Existing Licensees)
  - 9.8 pence for the first Link sent to the first Permitted User at a Client or a prospective Client (New Licensees)
- b. For Links and Text Extracts from Premium Magazine Websites:
  - 13 pence for the first Link sent to the first Permitted User at a Client or a prospective Client (Existing Licensees)
  - 19.6 pence for the first Link sent to the first Permitted User at a Client or a prospective Client (New Licensees)
- c. Please see the relevant Service Schedules in the WDL for details of fees payable for 'Wholesale Distribution' services.

### 4. AUDIT FEE

A fee of up to £2,500 p.a. is payable to cover audit costs for the WDL, provided that if an Audit Fee is already being paid under the terms another NLA licence this WDL Audit Fee will be waived.